

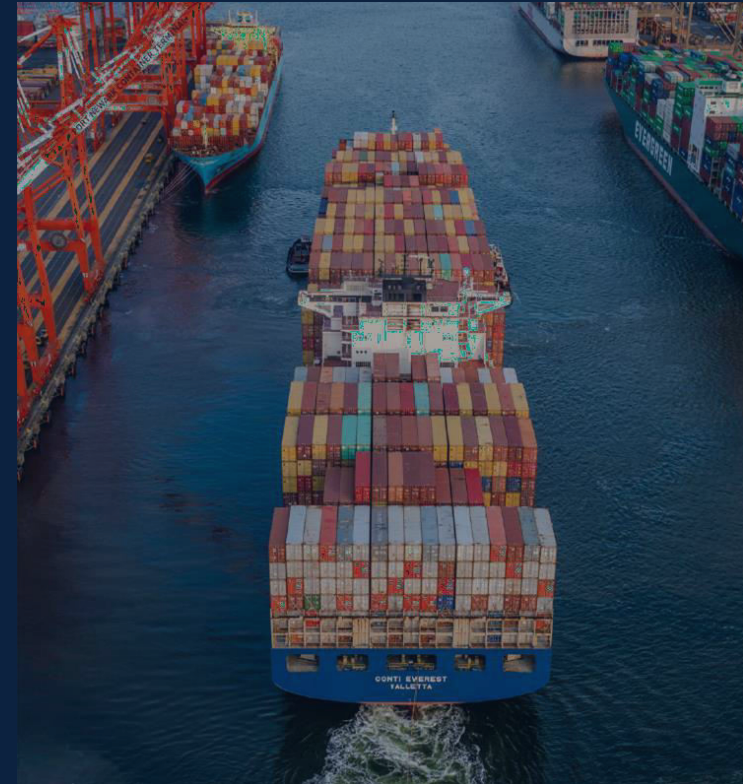
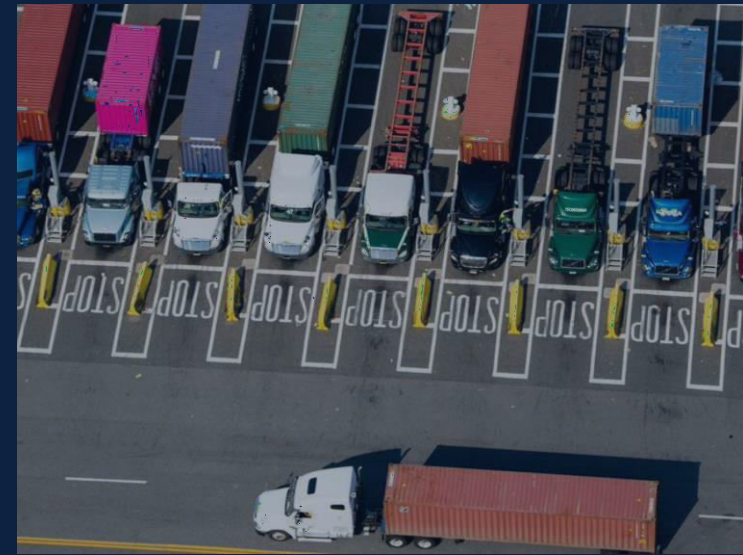
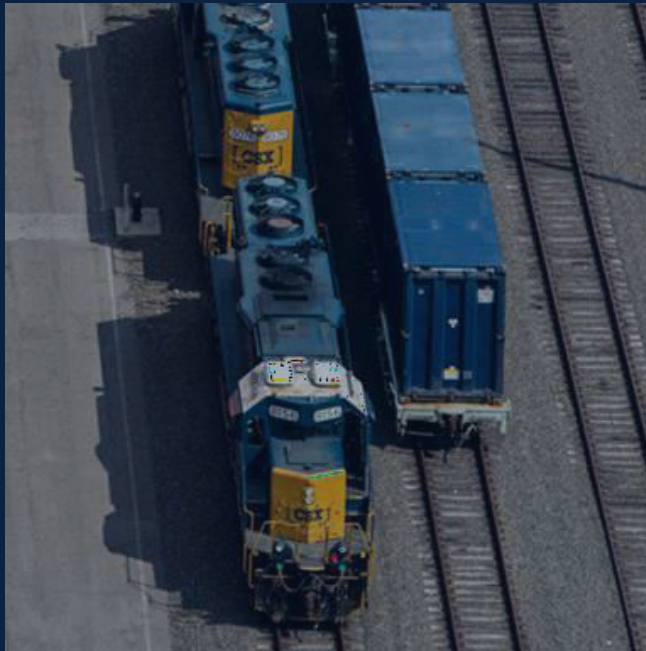


Port of New York
& New Jersey

Port Overview

Entry India

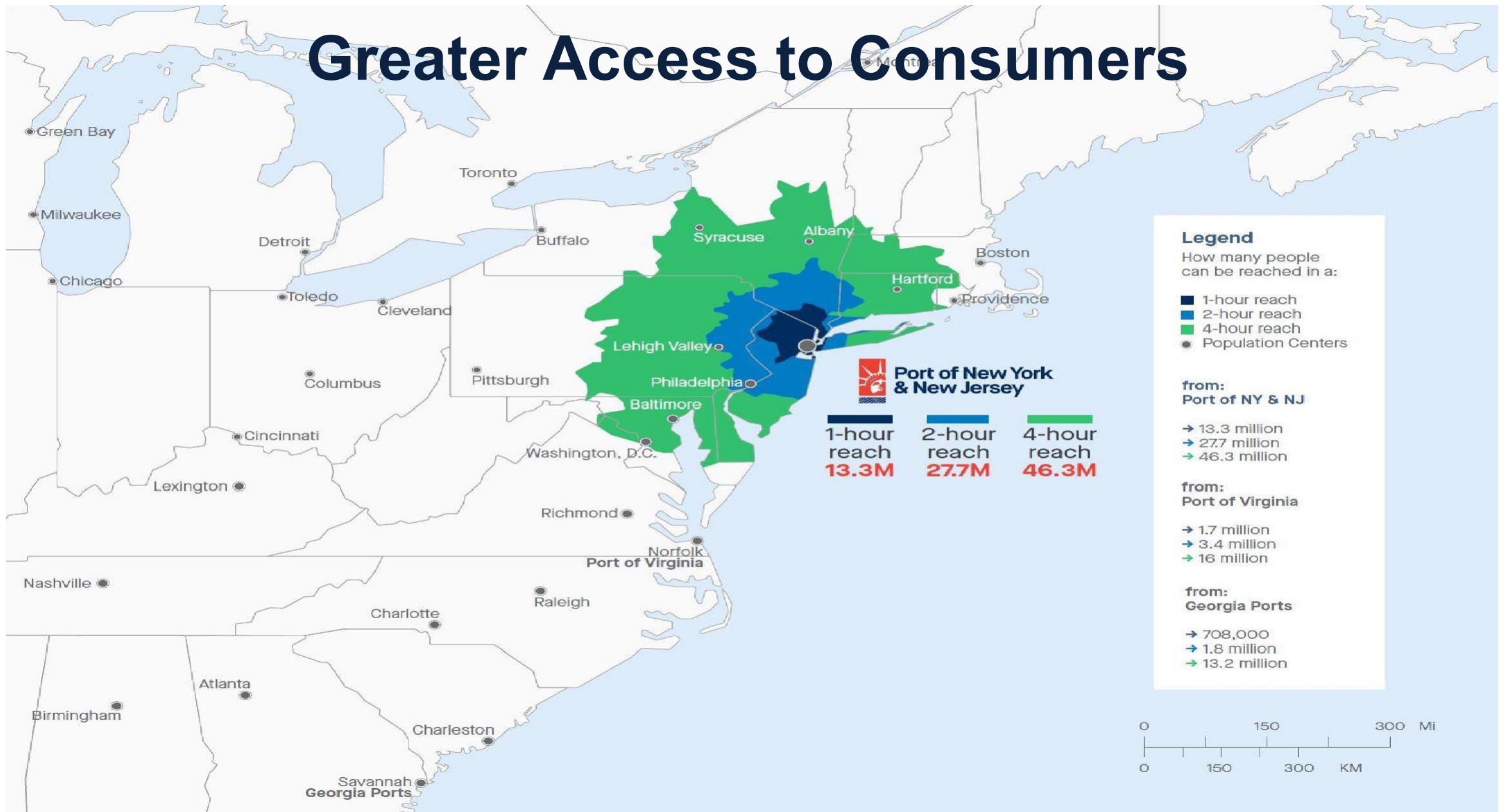
June 30, 2021



- Landlord port model
- Largest port on East Coast 3rd largest in the nation
- 3000 acres of waterfront property
- 6 marine terminals
- Port-wide intermodal rail facilities

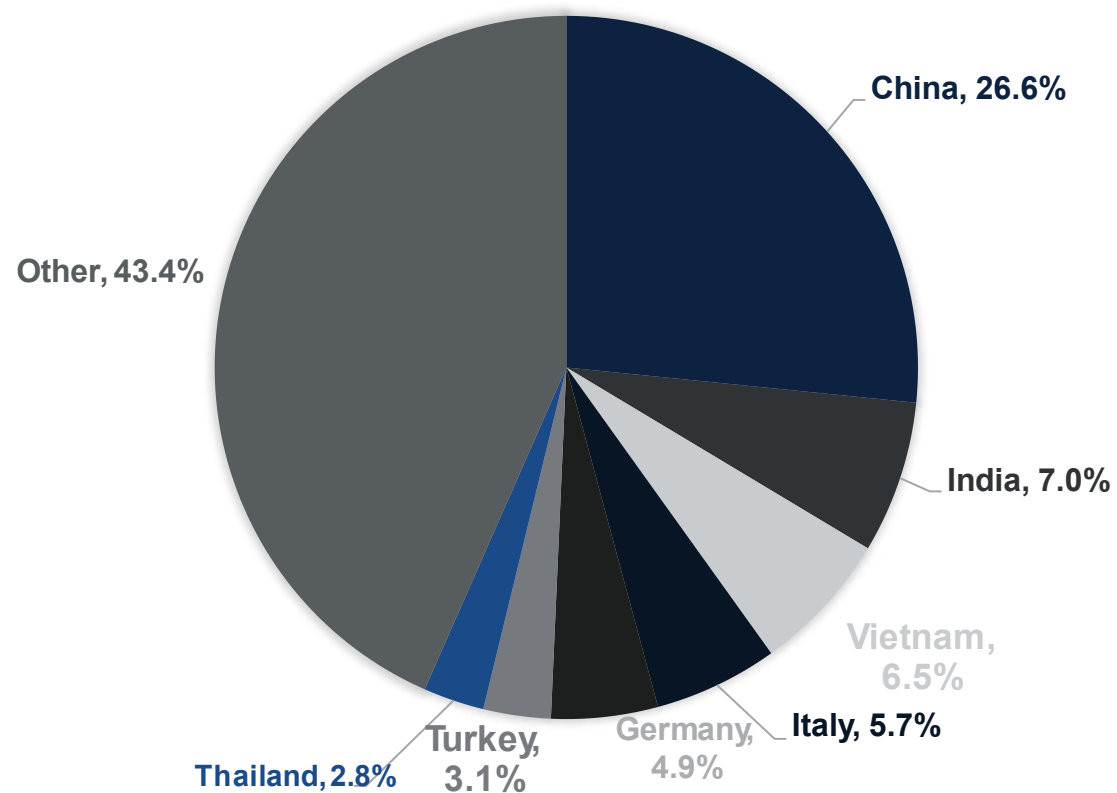


Greater Access to Consumers

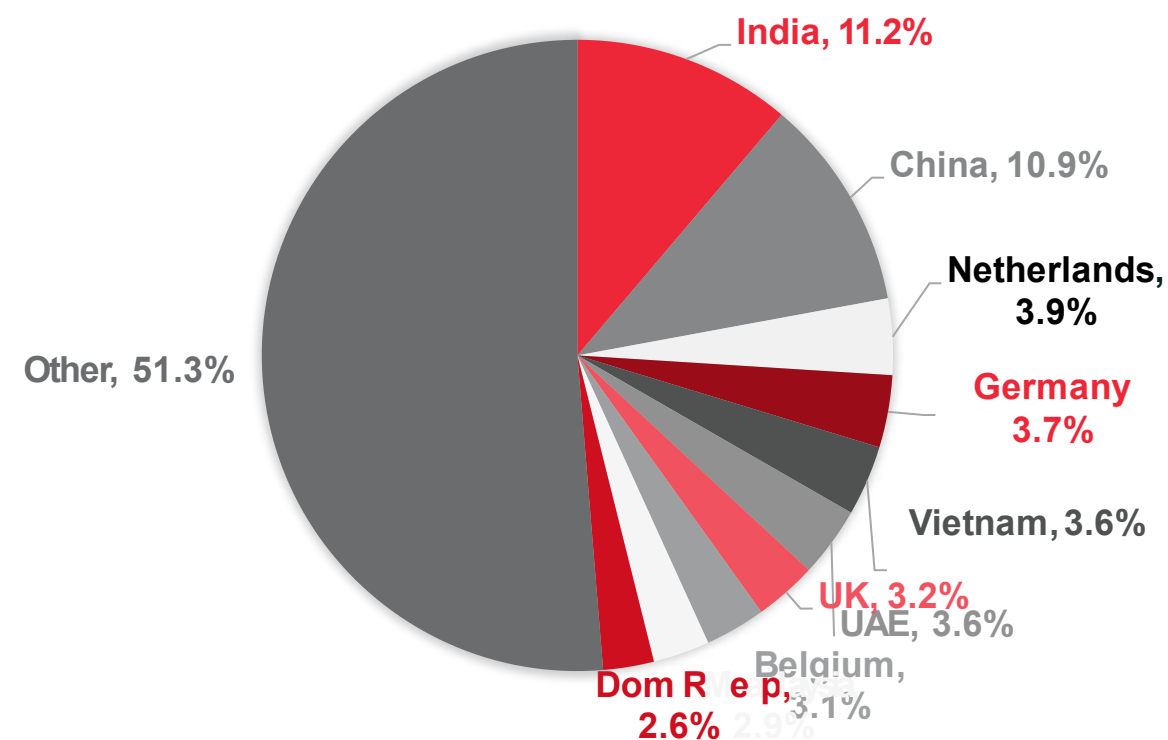


Top Trading Partners by Country

IMPORTS



EXPORTS



Ocean Carriers @ PONYNJ

2M+H Alliance



*Slot Charter Agreement

Ocean Alliance



THE Alliance

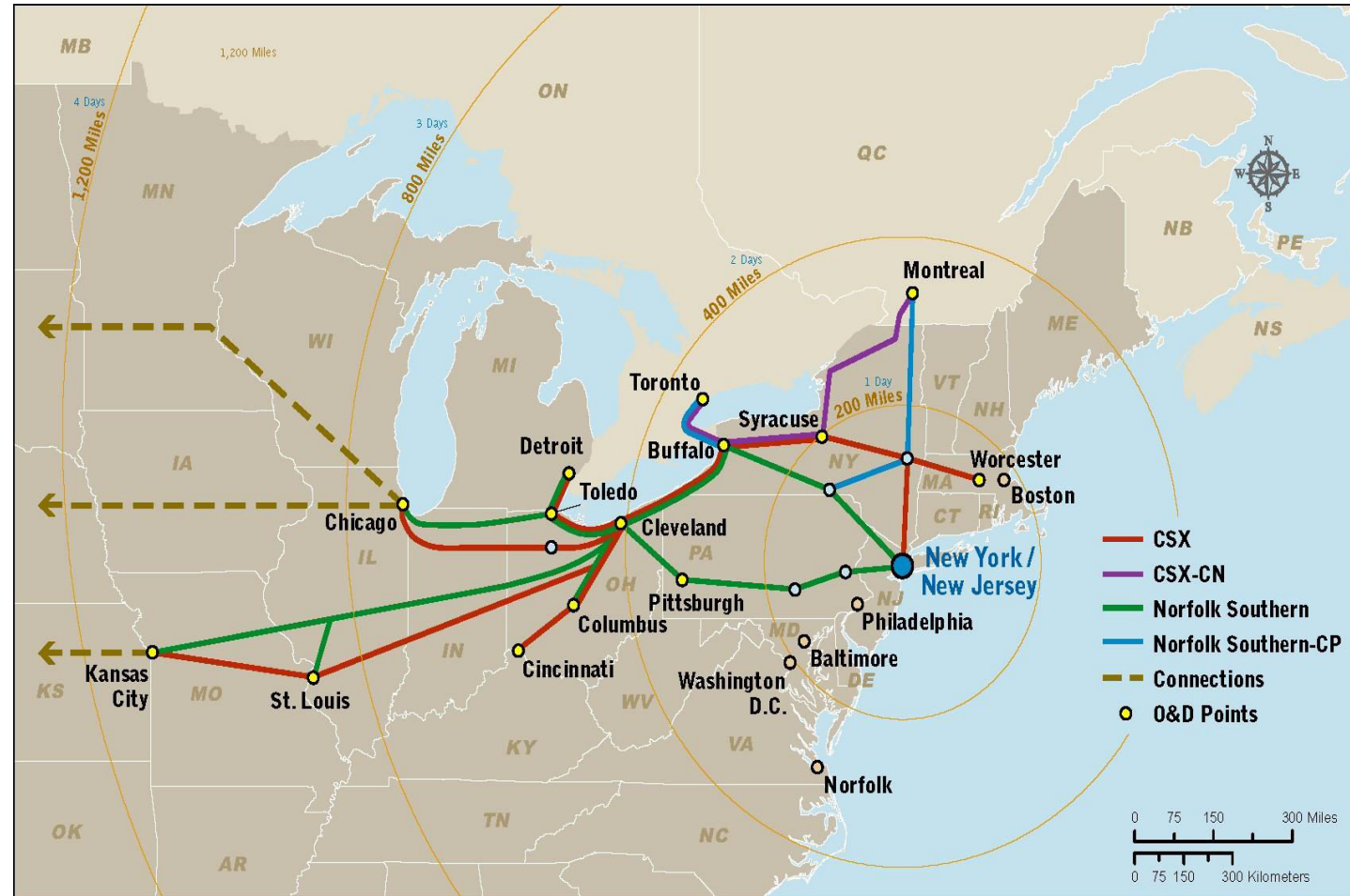


Independents



Greater Access to Growing Markets

- Four on-dock ExpressRail facilities serving all six marine terminals
- Two Class I railroads, CSX and Norfolk Southern
- 1.5 million lift capacity with over 50 destinations
- 6.2% increase in rail cargo over 2019
- **Current Focus Areas:**
 - Service delivery / reduced dwell
 - Rail car supply
 - New O&D's for ExpressRail Newark and Port Jersey
 - Target outreach to increase export cargo
 - Waverly Loop – off terminal storage track
 - Southbound Connector Design



Thank you

The Port Authority of NY & NJ Port Department

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Senior Logistics Analyst



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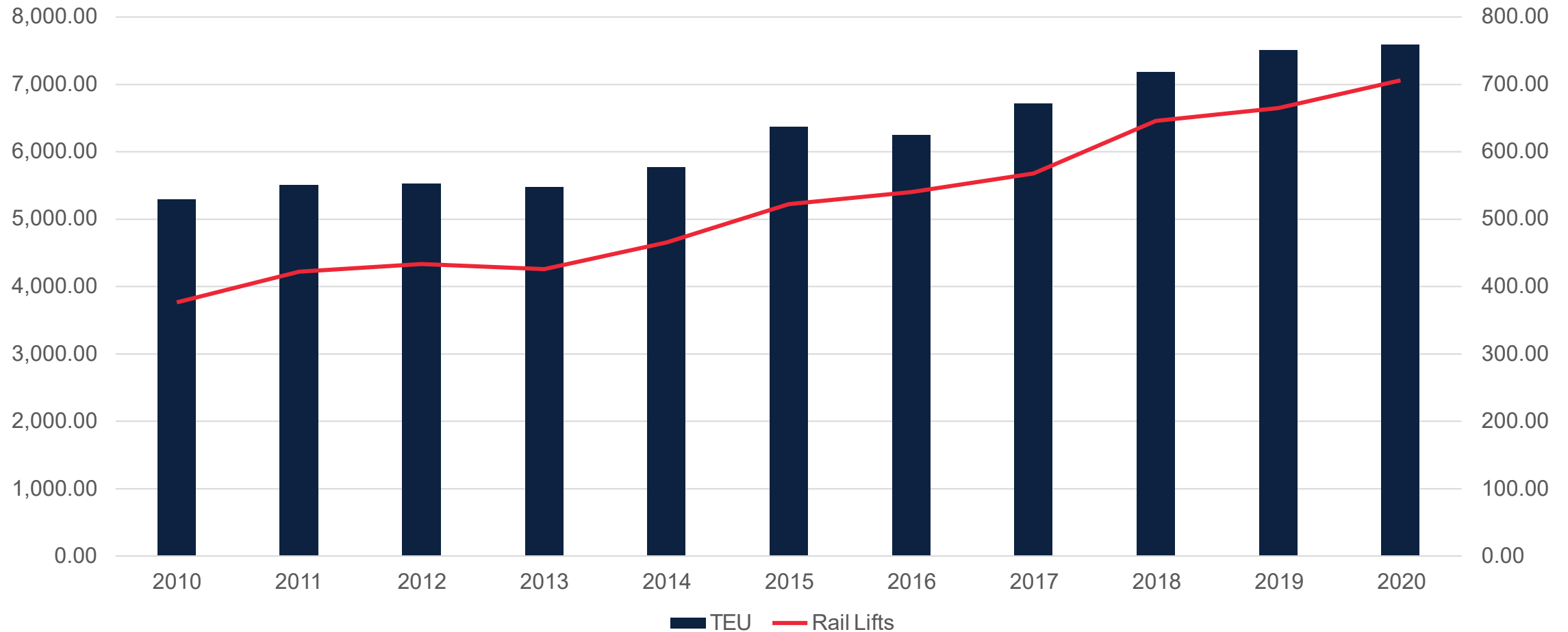


[www.linkedin.com/show
case/portnynj](https://www.linkedin.com/showcase/portnynj)

www.panynj.gov

www.portnynj.com

Container TEU Throughput (in thousand units)



YTD Cargo Volume 2020-21

PONYNJ Container Traffic By Month						
	YTD 2020		YTD 2021		% Change	
	Containers	TEUs	Containers	TEUs	Containers	TEUs
Jan	349,196	617,024	400,400	721,284	14.7%	16.9%
Feb	326,370	579,124	347,635	625,120	6.5%	7.9%
March	318,521	560,830	437,479	789,776	37.3%	40.8%
April	318,389	559,929	396,168	712,799	24.4%	27.3%
May	304,132	537,412	442,544	796,693	45.5%	48.2%
June	290,454	511,306				
July	342,124	607,463				
Aug	383,397	688,365				
Sept	399,803	720,969				
Oct	419,744	755,437				
Nov	408,482	738,885				
Dec	394,889	709,075				
Total	4,255,501	7,585,819	1,628,058	2,932,873	25.7%	28.2%

Rail Lifts	
2020 YTD	283,759
2021 TYD	308,767
% Change	8.8%

Why the Port of New York and New Jersey?

Access



- Access to 46.3 million consumers within a 4-hour drive
- 1 billion square feet of warehouse and distribution space within 50 miles
- 42 ocean carrier services with 47 weekly calls.
- Over 70% first port of call

Capabilities



- 7.5 million TEUs handled in 2020
- 29,000 feet of berths for container business
- Over 75 STS cranes, 1,200 units of additional CHE and almost 5,500 reefer plugs
- Ability to handle >18,000 TEU vessels
- Handle nine 14,000 TEU vessels at once

Capacity



- 6 Marine terminal operators
- Port-wide intermodal ExpressRail system
- 1.5 million annual rail lift capacity
- Truck fleet of 9,000 frequent callers
- Port Master Plan

Investment



- \$3 billion from MTOs over a 15-year period
- Berth improvements
- Raised Bayonne Bridge
- Harbor Deepening
- Roadway enhancements
- Technology initiatives

Shipping from India Using Port of NY and NJ



NY/NJ Foreign Freight Forwarders & Brokers Association Inc
PO Box 316
Middletown, NJ 07748
Tel: 732.741.1936 Fax: 732.747.1161
info@nynjforwarders-brokers.org
www.nynjforwarders-brokers.org



Bill Skinner, President
William B. Skinner INC.
Customs Broker and Freight Forder .
NYNJFFFBA COB

FREIGHT FORWARDING

Freight forwarding is the high-efficiency method of shipping goods from one destination to another by way of various transport carriers, including sea, air, rail and road. A freight forwarder is the go-between representative who acts as an intermediary between a shipper and the shipper's preferred transportation service carrier.

INCOTERMS-transport obligations, costs and risks

ANY MODE:

EXW, CIP, FCA, DAP, DPU, CPT, DDP

SEA and WATERWAY:

FAS, CFR, FOB, CIF

ANY MODE	INCOTERM	Notes	Responsibility
EXW	EX WORKS	Delivery when Seller places goods at Buyer's disposal at named place	Buyer loads goods onto collecting vehicle, buyer pays transport
FCA	FREE CARRIER (at Buyers request, Seller may arrange transport at buyers cost/risk)	2 options: 1:Delivery at sellers premises 2:Delivery elsewhere	Seller responsible for export and buyer for import
CPT	CARRIAGE PAID TO	Seller pays for transport to named place, but does not have transport risk	Seller responsible for export and buyer for import
CIP	CARRIAGE AND INSURANCE PAID TO	Seller contracts for all risks cover insurance against buyers transport risk	Seller responsible for export and buyer for import
DAP	DELIVERED AT PLACE	Delivery when seller places the goods at buyer's disposal not unloaded	Seller responsible for export and buyer for import
DPU	DELIVERED AT PLACE UNLOADED	DAP plus unloaded	Seller responsible for export and buyer for import
DDP	DELIVERED DUTY PAID	Seller pays for transport and clearance and delivery	Seller responsible for export and import

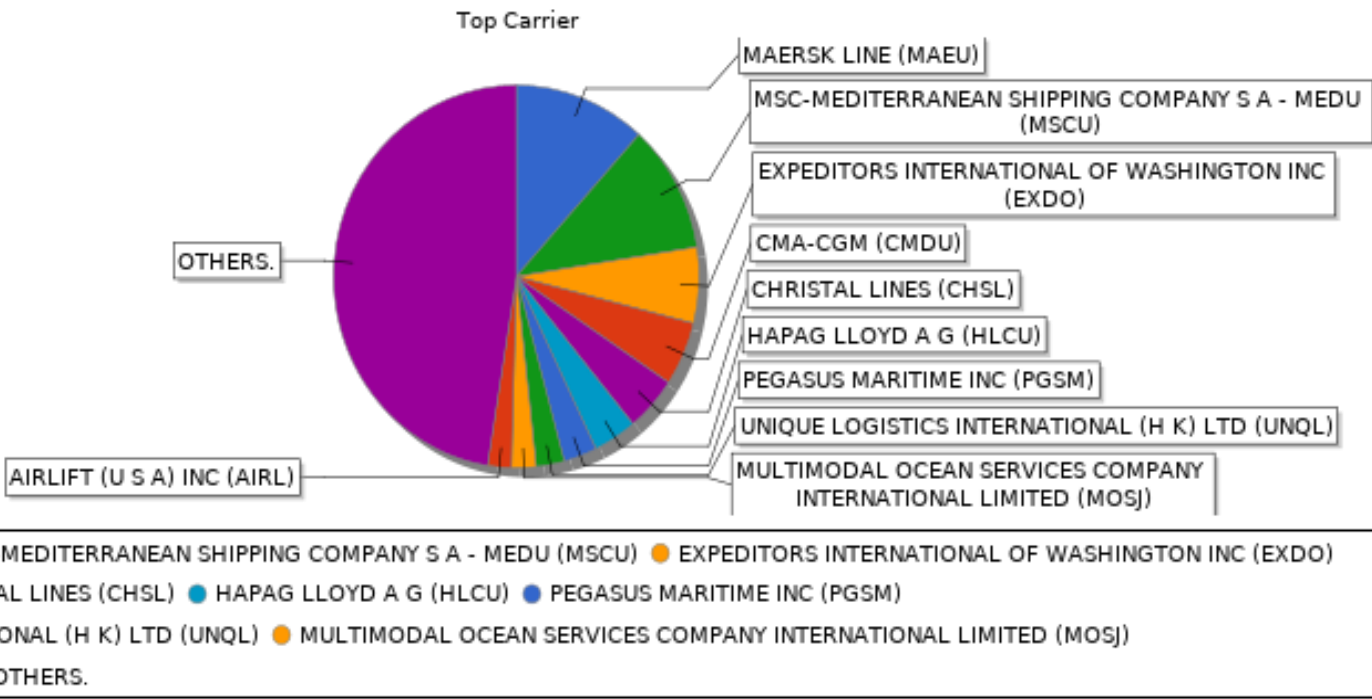
SEA & WATERWAY	INCOTERM	NOTE	RESPONSIBILITY
FAS	FREE ALONGSIDE SHIP	Seller delivers goods alongside the vessel	Buyer arranges carriage and pays.
FOB	FREE ON BOARD	Seller delivers goods on board the vessel	Buyer arranges and pays carriage
CFR	COST AND FREIGHT	Seller delivers goods on board vessel and arranges carriage	Seller pays transport but buyer assumes risk
CIF	COST, INSURANCE AND FREIGHT	CFR plus insures buyers risk and arranges and pays for transport	Seller responsible for export, buyer for import

USA Bills Import HOUSES

Data available from 01/01/2004 to 06/23/2021

Main query filters: In Transit : No AND World Region/Country of Origin : INDIA AND Us Region/Port Of Arrival : NEW YORK/NEWARKAREA, NEWARK, NEW JERSEY

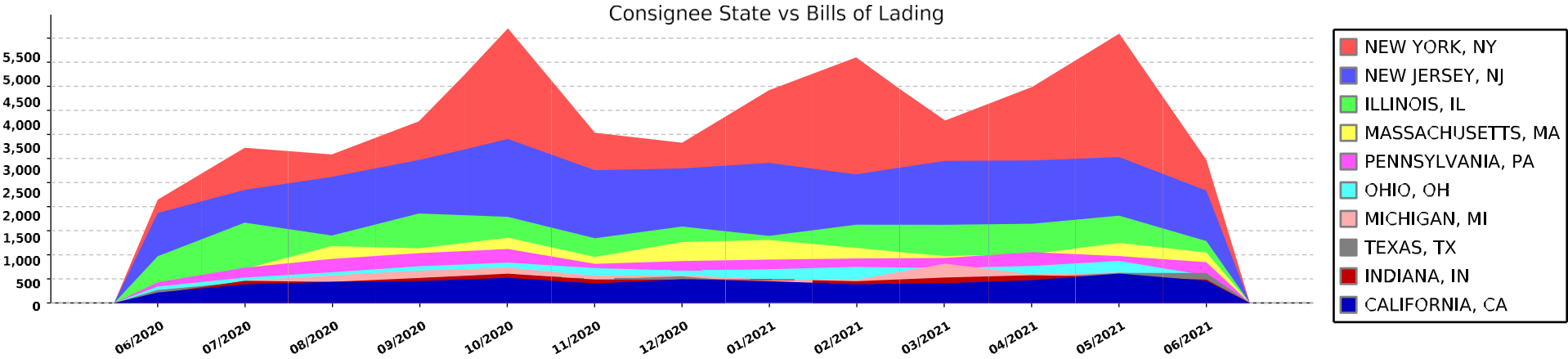
Drill Down filters: In Transit : No



Carrier	01/01/2021 - 06/23/2021	
	Bills of Lading	%
MAERSK LINE (MAEU)	15,564.00	11.12
MSC-MEDITERRANEAN SHIPPING COMPANY S A - MEDU (MSCU)	13,858.00	9.90
EXPEDITORS INTERNATIONAL OF WASHINGTON INC (EXDO)	10,140.00	7.25
UNIQUE LOGISTICS INTERNATIONAL (H K) LTD (UNQL)	7,062.00	5.05
CMA-CGM (CMDU)	5,356.00	3.83
PEGASUS MARITIME INC (PGSM)	4,817.00	3.45
CHRISTAL LINES (CHSL)	4,813.00	3.44
SWIFT CARGO INC (SIFK)	4,059.00	2.90
HAPAG LLOYD A G (HLCU)	3,635.00	2.60
TEAM GLOBAL LOGISTICS PVT LTD (TMGB)	2,929.00	2.10
Total	139,994.98	100.00

Data available from 01/01/2004 to 06/23/2021
01/01/2021 to 06/23/2021 In Transit : No AND World Region/Country of Origin : INDIA AND Us Region/Port Of Arrival : NEW YORK/NEWARK AREA, NEWARK, NEW JERSEY

TK Hayes



Consignee State / Months	06/2020	07/2020	08/2020	09/2020	10/2020	11/2020	12/2020	01/2021	02/2021	03/2021	04/2021	05/2021	06/2021	Total
	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng	Bills of Ladi ng
NEWYORK, NY	2,145.00	3,223.00	3,084.00	3,773.00	5,703.00	3,535.00	3,327.00	4,419.00	5,101.00	3,790.00	4,487.00	5,594.00	2,973.00	51,153.996
NEW JERSEY, NJ	1,868.00	2,347.999	2,618.999	2,969.00	3,405.999	2,757.00	2,794.00	2,909.00	2,669.999	2,950.999	2,959.999	3,029.00	2,333.999	35,613.992
ILLINOIS, IL	970.00	1,668.00	1,401.00	1,857.00	1,788.00	1,344.00	1,587.00	1,393.00	1,625.00	1,624.00	1,645.00	1,813.00	1,285.999	20,000.996
MASSACHUSETTS, MA	212.00	709.00	1,181.999	1,133.999	1,354.999	955.00	1,263.999	1,308.00	1,142.999	972.999	1,016.00	1,248.999	1,047.00	13,546.993
PENNSYLVANIA, PA	430.00	733.00	915.00	1,034.00	1,121.00	812.00	870.00	901.00	923.00	935.00	1,055.00	973.00	846.00	11,547.999
OHIO, OH	342.00	527.00	637.00	763.00	838.00	723.00	671.00	700.00	748.00	725.00	769.00	872.00	571.00	8,885.999
MICHIGAN, MI	190.00	461.00	573.00	672.00	732.00	567.00	579.00	486.00	480.00	815.00	593.00	634.00	483.00	7,264.998
TEXAS, TX	269.00	436.00	421.00	515.00	600.00	491.00	554.00	400.00	444.00	490.00	531.00	624.00	622.00	6,396.999
INDIANA, IN	195.00	460.00	438.00	518.00	608.00	485.00	487.00	493.00	451.00	528.00	576.00	539.00	486.00	6,263.999
CALIFORNIA, CA	217.00	386.00	440.00	456.00	522.00	405.00	494.00	453.00	388.00	411.00	473.00	610.00	459.00	5,714.00
Total	6,837.999	10,950.997	11,709.997	13,690.997	16,672.997	12,073.998	12,626.998	13,461.998	13,972.998	13,241.998	14,104.998	15,936.998	11,106.998	166,389.971



"OUR MAIN BUSINESS IS CUSTOMS BROKERAGE AND FREIGHT FORWARDING BUT OUR FOCUS IS ON YOU, OUR CUSTOMER. EVERYTHING ABOUT THE WAY WE CONDUCT BUSINESS IS DESIGNED TO HELP MAKE YOUR EXPERIENCE BETTER, FASTER AND PAIN FREE."

Let's talk

(201) 644-7214

300 NJ-17 SOUTH, #3C LODI, NJ 07644

ENTRY INDIA

Port of New York/New Jersey

June 30,2021

Charlene Riley, Vice President

John A. Steer Co.

331 Main Street

Metuchen, NJ 08840

Tel: 732 205 8283

Email: c.riley@steer.us.com

Customs Clearance

- Invoice Information
 - Shipper/Manufacturer
 - Buyer
 - Detailed Description
 - Country of Origin
 - Incoterms
 - Valuation
 - Currency

Customs Clearance

- Special Categories of Merchandise
 - Fabric
 - Textiles
 - Steel
 - Chemicals
 - Other

Participating Government Agencies (PGA)

- Food and Drug Administration (FDA)
- United States Department of Agriculture (USDA)
- Food Safety and Inspection Services (FSIS)
- Environmental Protection Agency (EPA)
- Consumer Safety Product Commission (CSPC)
- Alcohol, Tobacco and Firearms (ATF)
- Fish and Wildlife Service (FWS)
- Over 40 additional PGAs

Customs Clearance

- Process

- Initial importer set up
- Documents to broker
- Broker clearance process

Customs and related PGA clearance

Freight release

Shipment pick up

Payment of duty – CBP Form 7501

ENTRY INDIA

Port of New York/New Jersey

June 30, 2021

Robert B. Silverman, partner

Grunfeld, Desiderio, Lebowitz, Silverman & Klestadt LLP

599 Lexington Avenue – 36th Floor, New York, NY 10022-7648

D: 212-973-7730 P: 212-557-4000 F: 212-557-4415

RSilverman@GDLSK.com

www.GDLSK.com

IMPORT TRANSACTIONS AND IMPORTED PRODUCTS CAN BE STRUCTURED TO MINIMIZE CUSTOMS DUTIES

Importer of Record

- Person, partnership or corporation (U.S. or Foreign)
- Financial interest in the goods – seller, buyer or agent of sell or buyer
- Customs Entry bond (single entry bond or term bond)
- IRS number or Importer ID number or social security number
- POA issued to Customs Broker

Commercial Shipments

- ISF filed more than 24 hours prior to shipment
- Commercial Invoice and Packing list
- Bill of Lading (title document)
- Customs Broker filings (CF 7501, etc.)
- Customs Bond

Country of Origin

- All Goods Must be Marked with C/O to let the consumer know the C/O
- Who is the consumer (retail goods, goods for manufacture)
- Special marking (watches, textiles, imitation leather)
- C/O is the country where goods are made or the country where the products are transformed into new products with a new name, character and identity

Classification in HTSUS

- Duty rate, duty free provisions, quota, PGAs, etc.

Valuation

- TV – price paid or payable when goods sold for export to the US
- Exclude international freight charges (CIF transactions)
- Exclude US tax and US construction if separately identified
- Must include (packing, selling commission, certain royalties, assists, resales proceeds) when not included in the invoice prices
- First sale program reduces dutiable value
- Unbundling non dutiable costs reduces dutiable value

E-Commerce

- Individual sale to one consignee can be entered without a formal entry
- Valued at less than \$800 retail value
- One shipment per day for one customer
- Not subject to other PGA's (FDA, wine cigarettes, quota)
- Cannot break up large shipments to avoid duties

Customs Rulings can be requested
on any issue

Penalties

- Criminal Penalties--- fraud cases
- Civil Penalties---- fraud, gross negligence or negligence
- Seizure (contraband, IP violations)
- Exclusion--- forced labor situations