

Project Medico –

A Diagnostic Instruments Manufacturing Company

About - Our Client



- Founded in 1990, headquartered in Navsari, Gujarat
- Started as a serology manufacturing entity and has now 3 industrial verticals as below

Vertical 1

- Manufactures wide range of reagents and instruments for blood analysis

Vertical 2

- Manufactures, markets and sale of Medical Diagnostic Device

Vertical 3

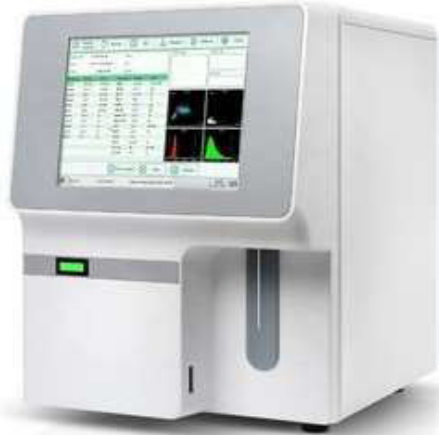
- Manufactures Hematology reagents for leading 3- part hematology analyzers
- Markets Urine Chemistry analyzers and Protein analyzers

- With topline (Revenue) of approx. USD 14 Million
- Company holds ISO 9001:2015 and ISO 13485:2003 and CE certifications
- Exports to 51 countries in Asia, Africa and Europe
- Have 800 personnel's employed, of which 300 employees pertaining to sales department alone
- Has been felicitated by Government of India for Outstanding Entrepreneurship

Medico - Products



Devices - Hematology



5 Part Hematology Analyzer

- With 10.4 inch TFT touch screen
- High throughput of 60 tests/hour



3 Part Hematology Analyzer

- With 10.4 inch TFT touch screen
- High throughput of 60 tests/hour



3 Part Hematology Analyzer

- With 8.4 inch TFT touch screen
- High throughput of 60 tests/hour

Medico - Products



Devices - Immunoassay



Chemilumin-
escence
Immunoassay

- Fully Automated CLIA system
- Throughput of 180 tests/hour



Chemilumin-
escence
Immunoassay

- Fully Automated CLIA system
- Throughput of 120 tests/hour

POCT (Point of Care
Testing Device) ➔



Immunofluor-
escence

- With 7 inch touch screen
- Comprehensive detection covering cardiac, inflammation, diabetes care

Medico - Products



Devices - Biochemistry



**Biochemistry
Analyzer**
Random Analyzer

- Fully Automatic random access clinical analyzer with STAT sample priority
- Throughput: 240 photometric test/hour



**Biochemistry
Analyzer**
Random Analyzer

- Fully Automatic random access clinical analyzer with STAT sample priority
- Throughput: 100 photometric test/hour



**Biochemistry
Analyzer**
Semi Auto

- Windows based operation
- More than 2000 tests can be programmed

Medico - Products



Devices - Biochemistry



Urine Analyzer

- LCD screen display and 5000 result storage
- Throughput: 60-125 samples/hour



Urine Analyzer

- Baclit LCD screen display and 5000 result storage
- Throughput: 520 samples/hour

Our Client Proposal - ProjectMedico



- India is the 4th largest IVD devices market in the world, and is estimated to exceed USD 1.8 Billion mark by 2025
- Growing health awareness, urbanization and high penetration of corporate hospitals in beyond sub-urban and metro's are the growth drivers
- The Company wants to venture as partner with International entity on technology front in similar diagnostic devices; the Company has a ready state of the art manufacturing plant spanning on area more than 100,000 sq ft